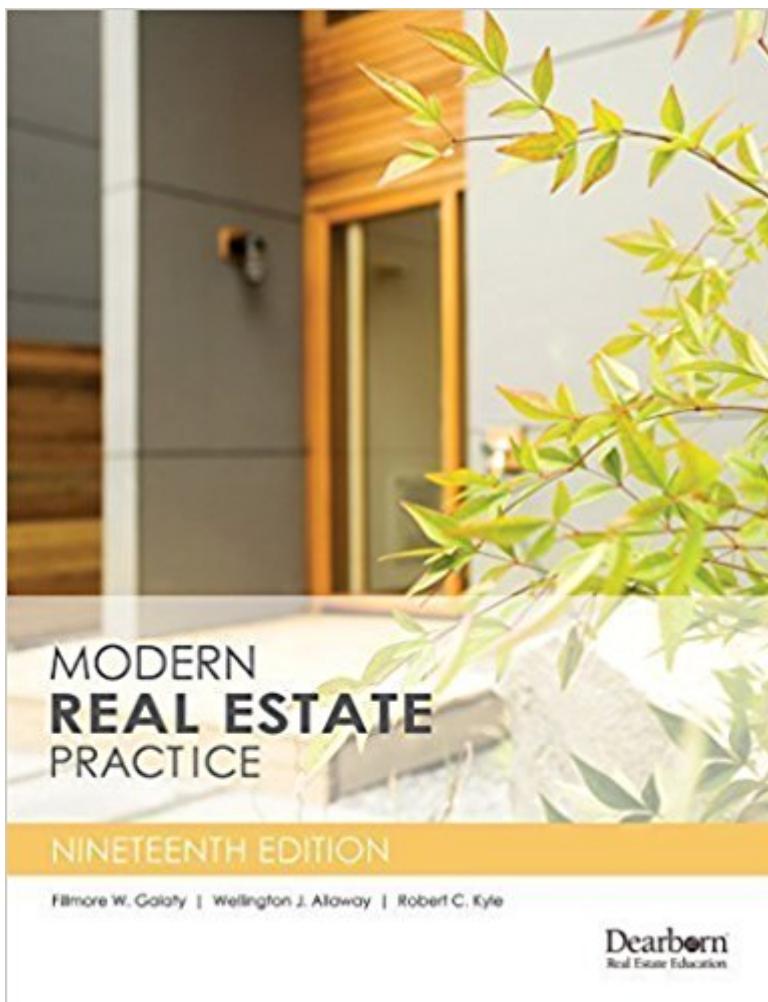


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Modern Real Estate Practice, 19th Edition



Synopsis

Modern Real Estate Practice has trained more than 3 million professionals since 1959. This industry-standard resource has been updated to reflect current legislation and market information, and to include the newest forms and web resources. This text and its ancillary products will provide the best foundation possible for aspiring real estate professionals. Each unit includes an overview of contents, highlighting the topic and explaining how it relates real estate law, regulations, and principles to the practice of real estate. Additionally, the included QBank gives students the ability to create customized tests from hundreds of questions. Contents: Unit 1: Introduction to the Real Estate Business Unit 2: Real Property and the Law Unit 3: Fair Housing Unit 4: Interests in Real Estate Unit 5: Forms of Real Estate Ownership Unit 6: Land Description Unit 7: Transfer of Title Unit 8: Title Records Unit 9: Real Estate Brokerage Unit 10: Real Estate Agency Unit 11: Client Representation Agreements Unit 12: Real Estate Contracts Unit 13: Real Estate Taxes and Other Liens Unit 14: Real Estate Financing Unit 15: Government Involvement in Real Estate Financing Unit 16: Real Estate Appraisal Unit 17: Closing the Real Estate Transaction Unit 18: Leases Unit 19: Property Management Unit 20: Land-Use Controls and Property Development Unit 21: Environmental Issues and the Real Estate Transaction Unit 22: Investing in Real Estate Appendix: Directory of State Licensing Agencies and Statutes Math FAQs Sample Examinations Glossary Answer Key List of Figures Index

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An earlier edition of this reference book was the text used by my pre-licensing instructor. Now that I'm licensed, I still keep an updated version on my reference bookshelf. It is simply a must have resource for any agent who dares to practice real estate in today's ever-more complex regulatory environment. I buy an updated copy at least every three years. In a profession which even the National Association of REALTORS® says is hobbled by incompetence and unethical behavior, "Modern Real Estate Practice" is a guiding light.

Superior School of Real Estate in NC is known for their great pass rate and so I ordered the book because they require that you read the first three chapters before you start the class. They prefer an earlier edition to the same book I am using but I have been told that the newest just has more info to help you study. I plan to start the class in May. I am very nervous and don't know what to expect. So, anyway I started reading and I am on Chapter 2 which seems forever long. I wish that particular chapter had been broken up but other than that I like the book so far and it came quickly with no problem.

This product is required reading for the North Carolina Real Estate Examination. The Book was written by several highly respected real estate brokers- however, the book does not necessarily connect with someone who is transitioning from one career to another. The book is not laid out in which it makes sense. The Basics are advanced, and the advanced is not detailed enough. If you purchase this out of necessity, please ensure that you grab the accompanying CD or the Practice text & Exam Questions. This will help you get your mind into the real estate land.

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